



Learning from Energy Exemplars

New Jersey School Boards Association Workshop
October 23, 2019

Session Speakers

- Kelly Stone and Michelle Morey
 - Long Branch Elementary
- John Blair
 - Jackson School District
- Tony O'Donnell
 - TRC/New Jersey Clean Energy Program

Moderator:

- Nancy Quirk
 - Sustainable Jersey

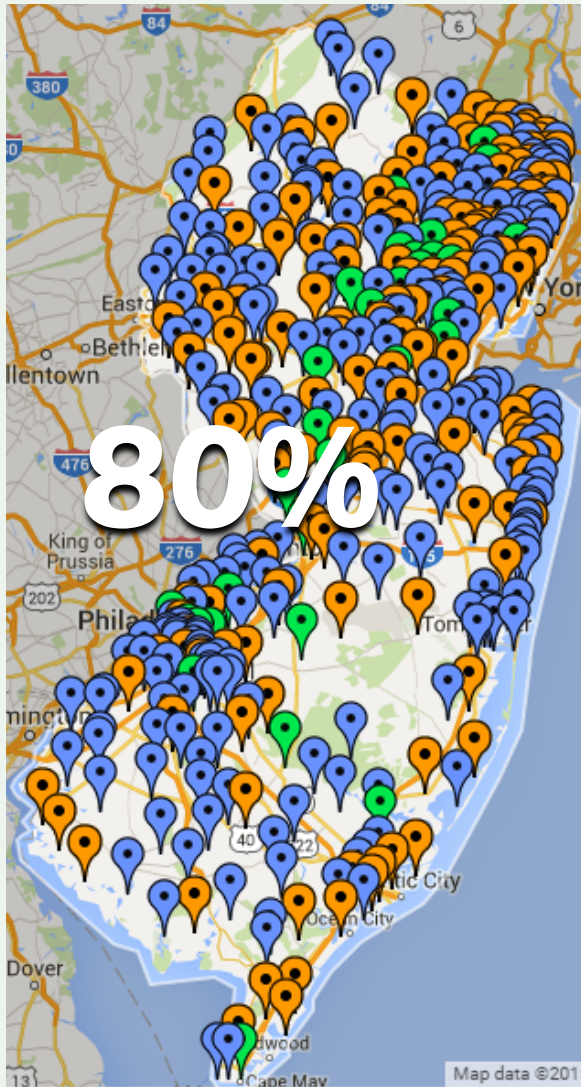
What is Sustainable Jersey?

- Certification program for municipalities and schools
 - **Tools, resources, and guidance** to help municipalities and schools become more sustainable
 - **Grants and funding** for municipalities and schools
 - **Regional Hubs**

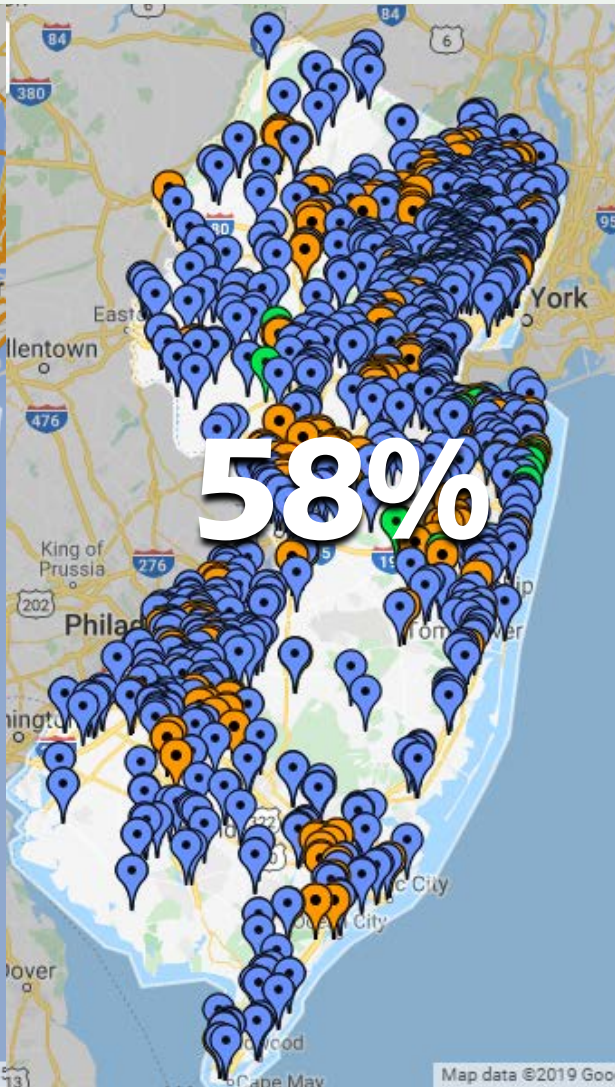


Municipal

Schools



80%



58%

Sustainable Jersey Program Participants



339

DISTRICTS



874

SCHOOLS

SUSTAINABLE JERSEY CERTIFIED SCHOOLS

223

BRONZE

18

SILVER

241

CURRENTLY CERTIFIED

BECOME CERTIFIED →



A BRIGHTER FUTURE

one school at a time

ABOUT

ACTIONS & CERTIFICATION

EVENTS & TRAININGS

GRANTS & RESOURCES

MEDIA & COMMUNICATIONS

SUPPORT US

REGISTER



REGISTER YOUR SCHOOL DISTRICT OR SCHOOL

Start the certification process by registering with Sustainable Jersey for Schools. [→](#)

HEADLINES

 Sustainable Jersey for Schools Announces 2015 Champion and Leadership Awards
OCT 20, 2015

 Sustainable Jersey for Schools Announces the First 59 Schools to Achieve Sustainability Certification
SEP 28, 2015

ABOUT SUSTAINABLE JERSEY FOR SCHOOLS

Sustainable Jersey for Schools is a certification program for New Jersey public schools that want to go green, conserve resources and take steps to create a brighter future, one school at a time. [Learn More](#) →

PARTICIPATING DISTRICTS & SCHOOLS


120
DISTRICTS


306
SCHOOLS



REGISTER NOW →

UPCOMING EVENTS

 **New Jersey School Boards Association Workshop 2015**
Atlantic City Convention Center
OCT 27, 2015 - 08:00 AM TO OCT 29, 2015 - 05:00 PM

Sustainable Jersey for Schools Energy Actions

| | Energy Efficiency | Renewable Energy | Alternative Fuel Vehicles |
|---------------------------|---|---|--|
| Facilities and Operations | <ul style="list-style-type: none">• Carbon Footprint *• Energy Tracking and Management• Energy Efficiency for School Facilities * | <ul style="list-style-type: none">• On-Site Solar Energy +10 storage for resilience• On-Site Geothermal• Buy Renewable Energy | <ul style="list-style-type: none">• Purchase Alternative Fuel Vehicles |

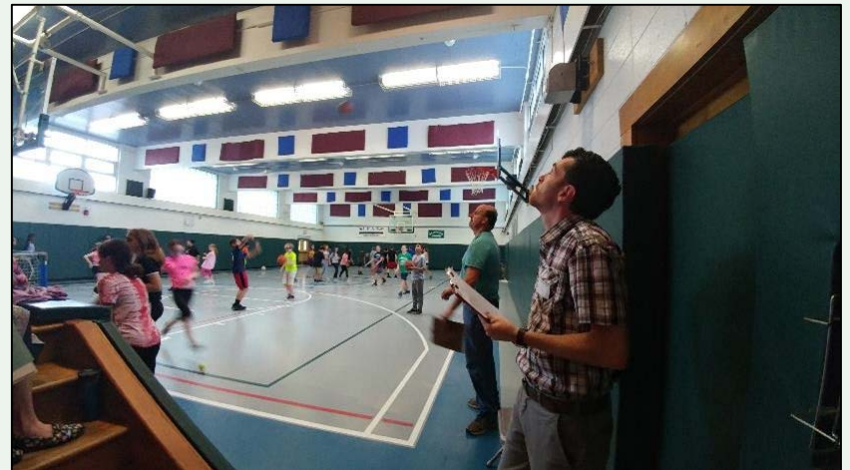
* = priority action

Student Engagement

| Student Engagement and Community Outreach Actions |
|--|
| <ul style="list-style-type: none">• Behavior-Based Energy Efficiency in Schools• Civic & Stewardship Volunteer Initiatives• Community Education and Outreach *• Education for Sustainability• Enrichment Programs through Partnership• Green Challenges• Professional Development for Sustainability * |

Energy Efficiency for Facilities Action

- **5 points** - Audit on at least one building
- **10 points** - Local Government Energy Audit (LGEA)
- **15 points** - Significant upgrade work
- **20 points** - LGEA on all buildings PLUS significant upgrade work
- **30 points** - Efficiency upgrades; 10%-19% decreased energy use
- **40 points** - Efficiency upgrades; 20%-29% decreased energy use
- **50 points** - Efficiency upgrades; at least 30% decreased energy use



Energy Savings Improvement Plan

- ESIP How-To Guide
 - Case Studies
 - Flow chart
 - Contracting options
 - Glossary

How to Implement an Energy Savings Improvement Plan
Sustainable Jersey How-To Guide, V.2

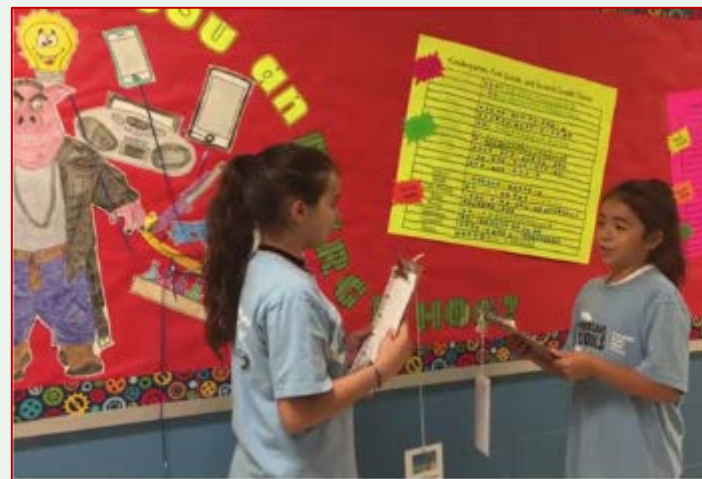


Sustainable Jersey
Sustainability Institute at The College of New Jersey
Forcina Hall, 3rd Floor
2000 Pennington Rd.
Ewing, NJ 08628-0718

<http://www.sustainablejersey.com/grants-resources/publications/>

Behavior-Based Energy Conservation

- Activities to change energy behaviors
 - “Energy Patrol” contests
 - Walk-through audit checklists
 - Holiday-shutdown activities
- “Energy Campaign”
 - Brochures, flyers, email blasts
 - School Assembly presentations



GLC PowerSave Team 2017



Sustainable Transportation Action



- Healthier Air
- Reduced CO2 emissions
- Quieter
- Less expensive O&M

- Nation's largest fleet
 - 480,000 school buses in operation
- Largest form of mass transit
- Alternative fuel vehicles cost more than diesel
- Save 40-50% on fuel costs



Sustainable Jersey for Schools Supporters

Sustainable Jersey for Schools Underwriters



Grants Program



Corporate Sponsors

Platinum Sponsors



Gold Sponsor



Silver Sponsor



Bronze Sponsors



SJS Program Partners



Upcoming Events

Webinar: Getting Started on Energy Actions
Planning Solar Projects to Serve the Whole Community
October 28, 2019 @ 1 PM-2 PM

Webinar: Funding Energy Projects Part 1
New Jersey's Clean Energy Program Incentives
November 6, 2019 @ 1 PM-2 PM

Webinar: Funding Energy Projects Part 2
How Energy Savings Improvement Plans Fund Energy Upgrades (ESIP)
November 13, 2019 @ 1 PM-2 PM

Working Group: Energy Tracking and Management
November 1, 2019 @ 9:30 AM-Noon
TCNJ or call in option

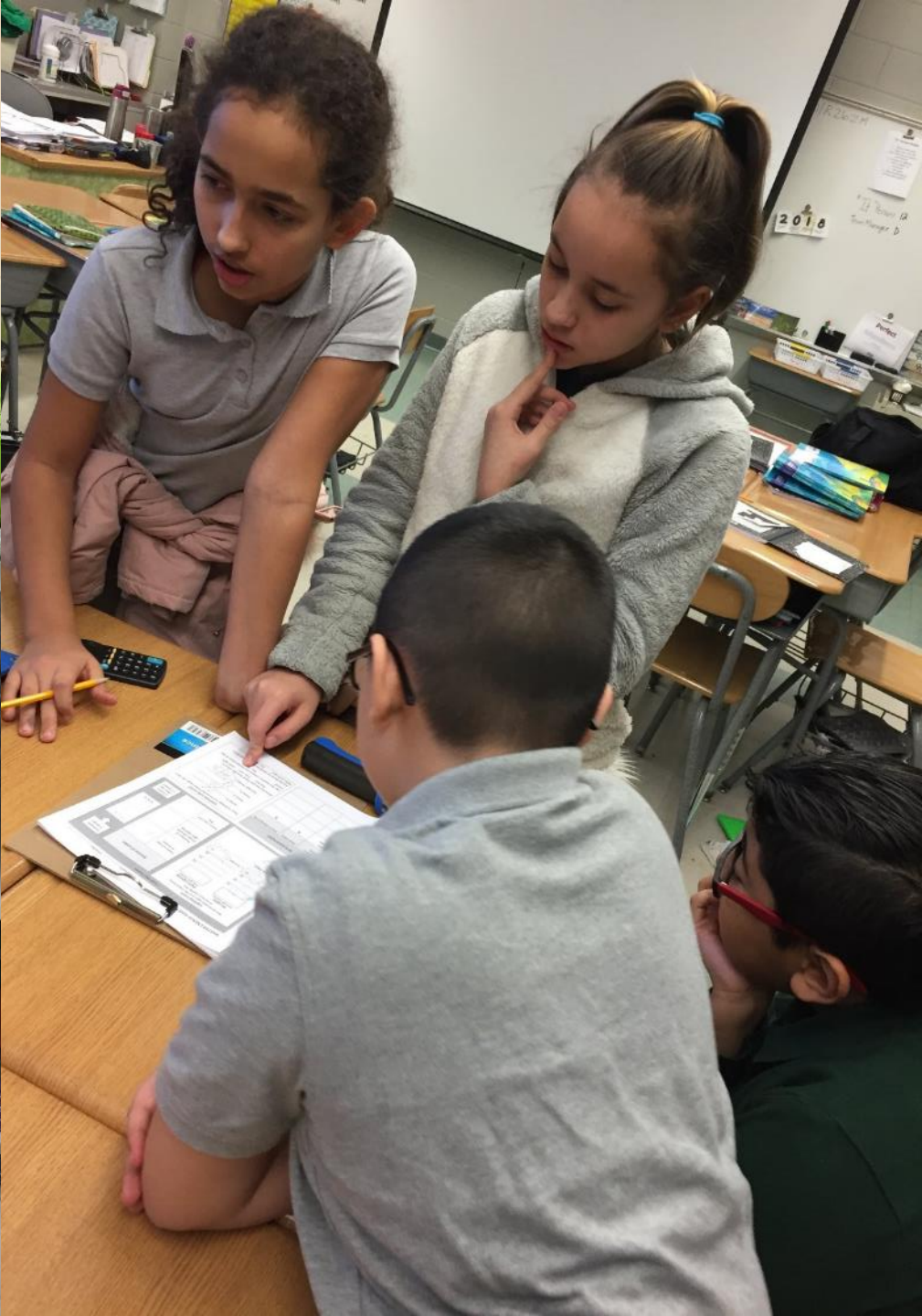
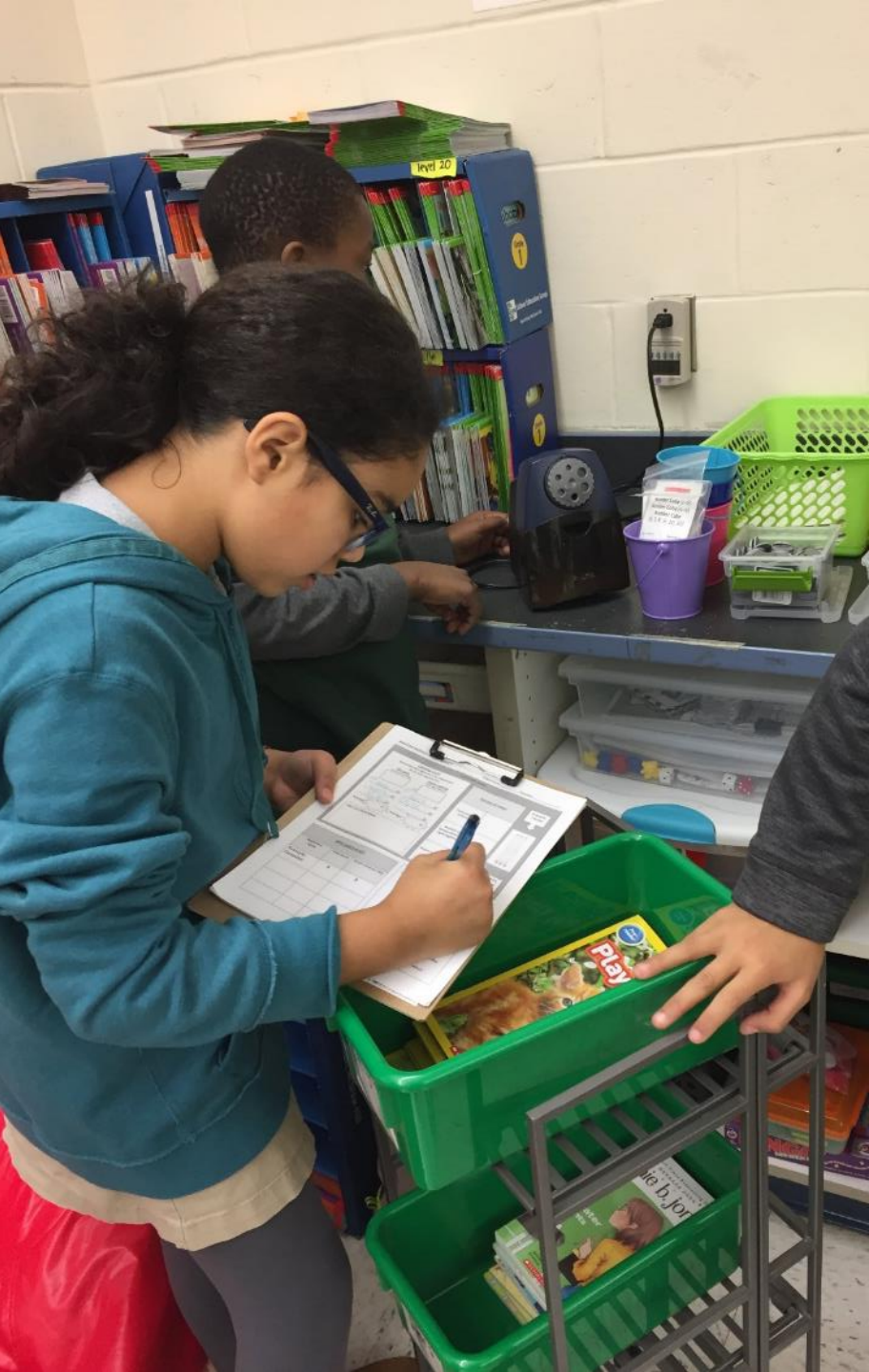
Focus Group: Community Solar
November 7, 2019 @ 9:30 AM-11 AM
TCNJ or call-in option

GEORGE L. CATRAMBONE
ELEMENTARY SCHOOL











The Design Process

How does my model solve?

ask What is the problem?

explore!

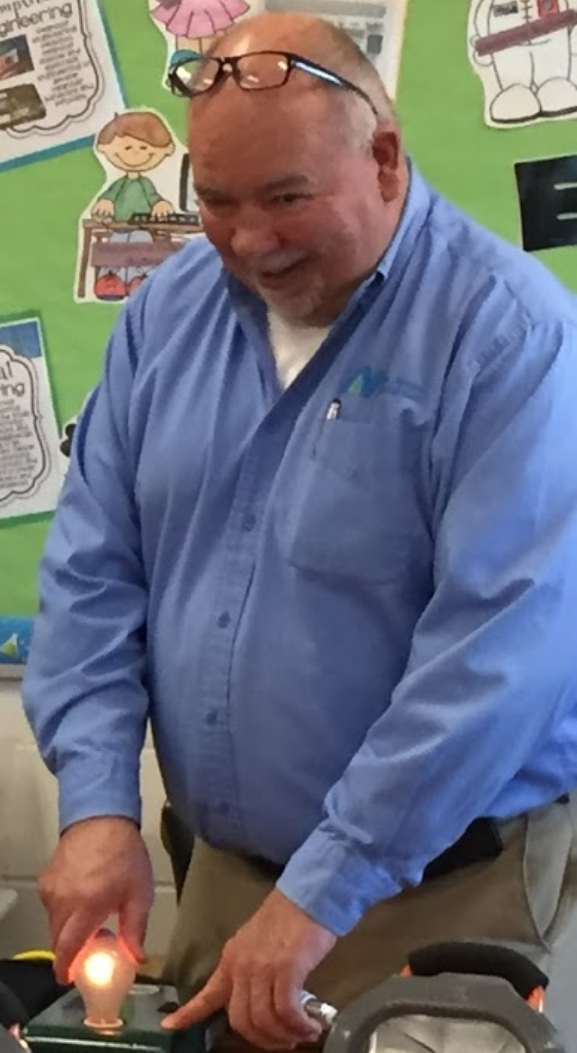
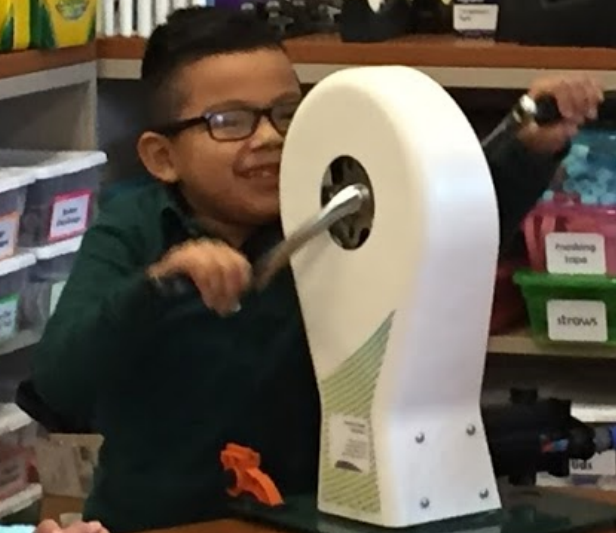
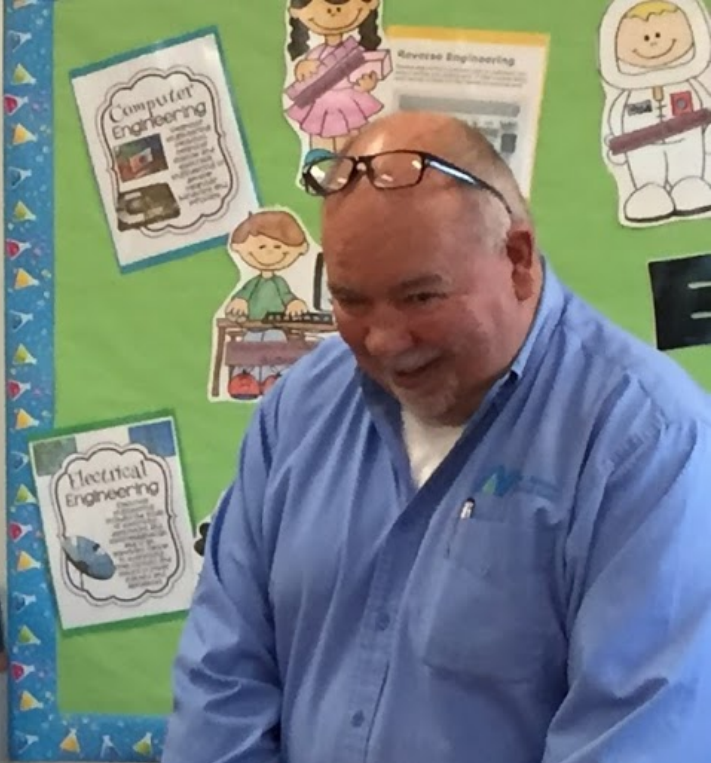
Welcome to Class.

FLIR

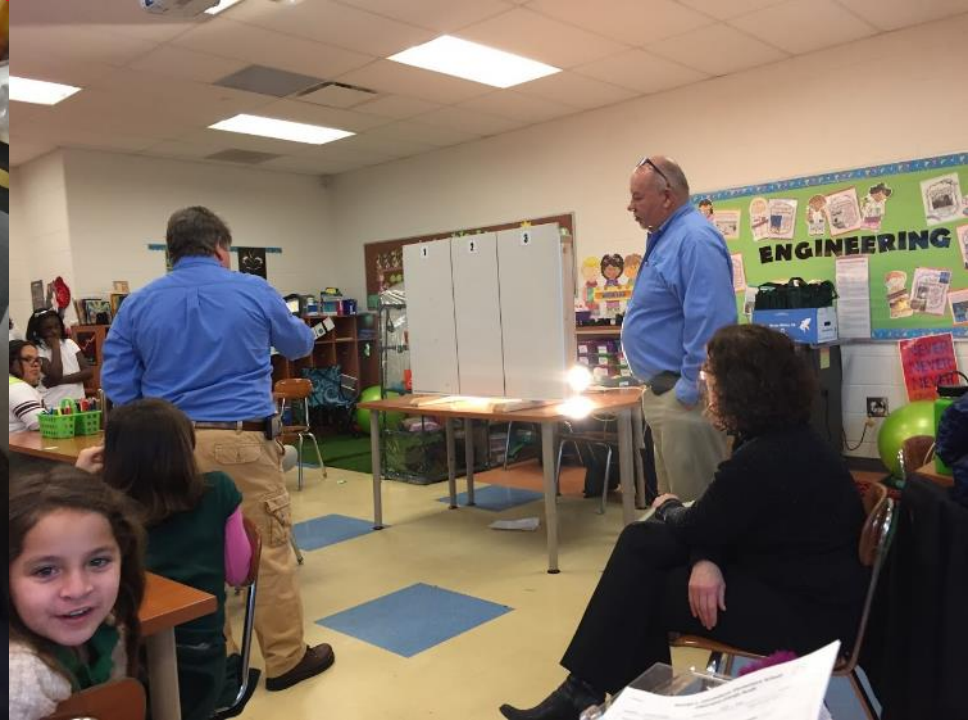
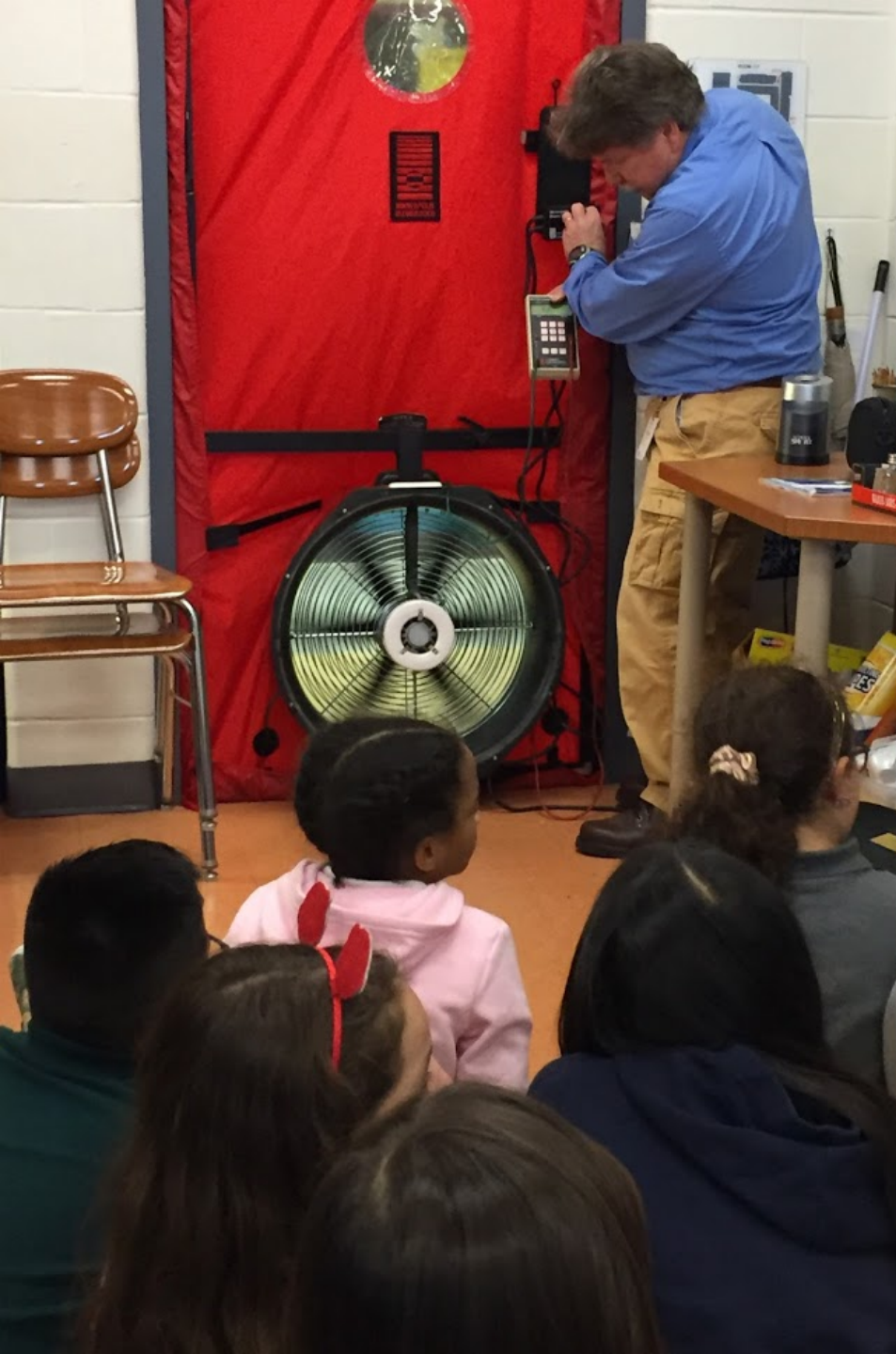
George Washington School

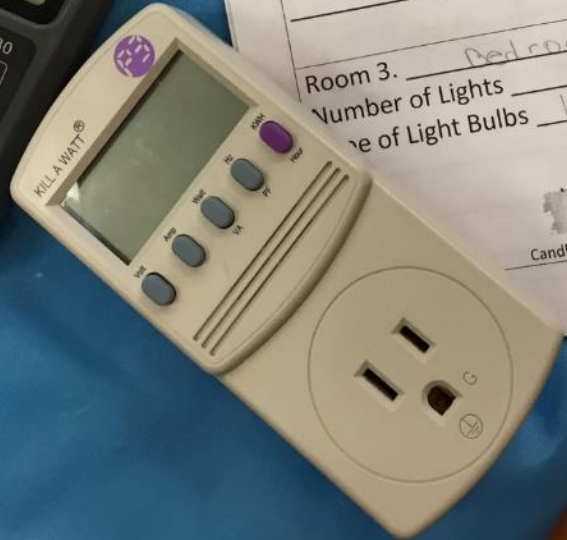


Living



1





Room 2. Bedroom # of Light Switches 1
 Number of Lights 1 Candle, Incandescent, CFL, or LED
 Type of Light Bulbs LED



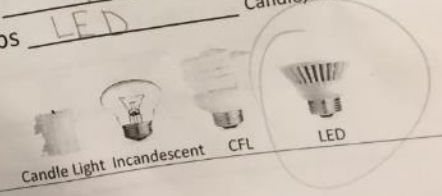
Light Meter Reading (remember to switch the Light Meter to Foot Candles)

| | | | |
|-----------|-----------|-----------|--------------------------------------|
| 48 | 45 | 51 | 48 |
| Reading 1 | Reading 2 | Reading 3 | Average (Add all 3 then divide by 3) |

What are your recommendations for right lighting?

Add one more LED light

Room 3. Bedroom # of Light Switches 3
 Number of Lights 4 Candle, Incandescent, CFL, or LED
 Type of Light Bulbs LED



HOW TO MAKE YOUR HOUSE COZY!

Congrats to 4 years with success & fun! Save the planet!!!



Use etc. ~~COFF~~

TIPS to save the earth and your Home.

Save all your Animals

Installation Inside the roof.

Don't LITTER

Recycling window

701

STAIR
8

How To
MAKE Your
SECOZY

Insulation
To make the
roof
100%

Help Save
a
Turtle







Behavior-Based Conservation Programs

Professional Development for Sustainability

Community Education and Outreach

Civic & Stewardship Volunteer

Education for Sustainability

- Education for Sustainability Grades 4-12 Career and Technical Education
- Education for Sustainability Grades 4-12 Math
- Education for Sustainability Grades 4-12 Science
- Education for Sustainability Grades 4-12 Social Studies
- Education for Sustainability Grades 4-12 Technology

Enrichment Programs through Partnerships

Energy Tracking and Management

Green Challenges

School Carbon Footprint



BEHIND THE
SCENES

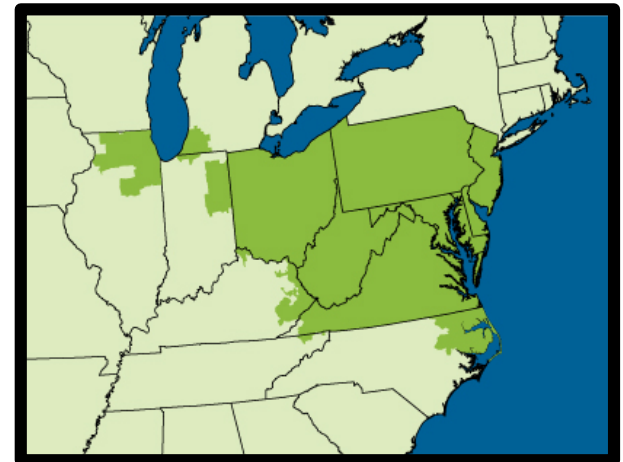
Demand Response



Participation in this program has brought in over **\$200,000** since 2017.

Look For:

- Split
- Equipment Cost
- Time of year when test takes place
- Portal



Utility Bill Analysis

Tracking

Demand Charges –
Reducing Load Saves \$\$

Estimated Bills – Especially
in Summer

Duplicates

Savings

Societal Benefits Charge

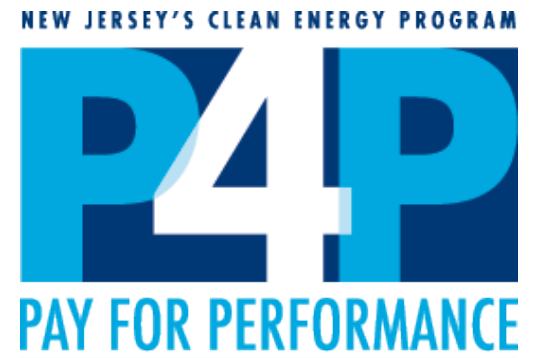
| | | | | | |
|--|---------------|------------|------------|-----------------|------------------|
| Non-Utility Generation Charges | 9,780 KWH x | 0.003813 | | | 37.29 |
| Societal Benefits Charges | | | | | |
| Delivery Service Charges | 4,890 KWH x | 0.016057 | | 78.52 | |
| | 20.3 KW x | 3.359113 | | 68.19 | |
| | | | | <u>146.71</u> | 146.71 |
| Total Delivery Service Charges | | | | | 146.71 |
| REGI Recovery Charge | 4,890 KWH x | 0.001164 | | | 5.69 |
| Storm Recovery Charge | 4,890 KWH x | 0.003296 | | | 16.12 |
| Present Electric | | | | | <u>244.37</u> |
| Account Number: [redacted] Service Address: ADMIN BLD ATTN BKG DEPT LUCY N HOLMAN ELEM SCHOOL 125 MANHATTAN ST | | | | | |
| Premise: [redacted] Portion: C67 Service From: 02/08/2017 Service To: 03/08/2017 Billing Days: 29 Avg KWH/Day: 2,938 | | | | | |
| Rate: General Service Secondary Space Heating Service 3 Phase Measured Load: 244.0 KVAR: 0.0 | | | | | |
| Meter Number | Previous MR | Current MR | Difference | Type of Reading | Multiplier |
| [redacted] | 9,519 | 9,945 | 85,200 KWH | Actual | 200 |
| Customer Number: [redacted] - General Service Secondary Space Heating Service 3 Phase - JC_GS3_03F | | | | | |
| Customer Charge 11.93 | | | | | |
| Basic Generation Service | | | | | |
| | 61,600 KWH x | 0.001474 | | 90.80 | |
| | 85,200 KWH x | 0.099744 | | 8,498.19 | |
| | 23,600 KWH x | -0.005249 | | -123.88 | |
| Total Basic Generation Service | | | | <u>8,465.11</u> | 8,465.11 |
| Non-Utility Generation Charges | 85,200 KWH x | 0.005446 | | | 464.00 |
| Societal Benefits Charges | 170,400 KWH x | 0.003813 | | | 649.85 |
| Delivery Service Charges | | | | | |
| | 85,200 KWH x | 0.005709 | | 486.41 | |
| | 244.0 KW x | 6.348689 | | 1,549.08 | |
| Total Delivery Service Charges | | | | <u>2,035.49</u> | 2,035.49 |
| REGI Recovery Charge | 85,200 KWH x | 0.001164 | | | 99.17 |
| Storm Recovery Charge | 85,200 KWH x | 0.003296 | | | 280.82 |
| Present Electric | | | | | <u>12,006.17</u> |

Local Government Energy Audit



The [Local Government Energy Audit Program](#) provides FREE energy audits to local governments such as schools and municipal buildings.

Provides a list of useful Energy Conservation Measures (ECM's)





| Energy Conservation Measure | | Recommend? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$)* | Estimated Net Cost (\$) | Simple Payback Period (yrs)** | CO ₂ e Emissions Reduction (lbs) |
|--|---|------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------|-------------------------|-------------------------------|---|
| Lighting Upgrades | | | 262,579 | 52.4 | 0.0 | \$31,454.89 | \$161,087.62 | \$25,860.00 | \$135,227.62 | 4.3 | 264,415 |
| ECM 1 | Install LED Fixtures | Yes | 91,996 | 12.6 | 0.0 | \$11,020.41 | \$52,088.18 | \$3,970.00 | \$48,118.18 | 4.4 | 92,639 |
| ECM 2 | Retrofit Fixtures with LED Lamps | Yes | 170,583 | 39.8 | 0.0 | \$20,434.48 | \$108,999.45 | \$21,890.00 | \$87,109.45 | 4.3 | 171,775 |
| Lighting Control Measures | | | 48,063 | 10.9 | 0.0 | \$5,757.58 | \$34,928.67 | \$4,565.00 | \$30,363.67 | 5.3 | 48,399 |
| ECM 3 | Install Occupancy Sensor Lighting Controls | Yes | 45,083 | 10.3 | 0.0 | \$5,400.63 | \$31,146.00 | \$3,765.00 | \$27,381.00 | 5.1 | 45,399 |
| ECM 4 | Install High/Low Lighting Controls | Yes | 2,980 | 0.7 | 0.0 | \$356.95 | \$3,782.67 | \$800.00 | \$2,982.67 | 8.4 | 3,001 |
| Motor Upgrades | | | 3,011 | 0.7 | 0.0 | \$360.66 | \$4,813.23 | \$0.00 | \$4,813.23 | 13.3 | 3,032 |
| ECM 5 | Premium Efficiency Motors | Yes | 3,011 | 0.7 | 0.0 | \$360.66 | \$4,813.23 | \$0.00 | \$4,813.23 | 13.3 | 3,032 |
| Variable Frequency Drive (VFD) Measures | | | 34,361 | 6.1 | 0.0 | \$4,116.17 | \$26,507.72 | \$2,320.00 | \$24,187.72 | 5.9 | 34,601 |
| ECM 6 | Install VFDs on Constant Volume (CV) HVAC | Yes | 13,271 | 3.9 | 0.0 | \$1,589.80 | \$14,029.20 | \$2,320.00 | \$11,709.20 | 7.4 | 13,364 |
| ECM 7 | Install VFDs on Hot Water Pumps | Yes | 21,090 | 2.2 | 0.0 | \$2,526.37 | \$12,478.52 | \$0.00 | \$12,478.52 | 4.9 | 21,237 |
| Electric Unitary HVAC Measures | | | 82,772 | 47.0 | 0.0 | \$9,915.48 | \$590,109.18 | \$32,176.50 | \$557,932.68 | 56.3 | 83,351 |
| | Install High Efficiency Electric AC | No | 82,018 | 46.6 | 0.0 | \$9,825.16 | \$586,279.56 | \$32,046.50 | \$554,233.06 | 56.4 | 82,592 |
| | Install High Efficiency Packaged Terminal AC/HP | No | 754 | 0.4 | 0.0 | \$90.32 | \$3,829.62 | \$130.00 | \$3,699.62 | 41.0 | 759 |
| Gas Heating (HVAC/Process) Replacement | | | 0 | 0.0 | 141.1 | \$1,920.32 | \$77,547.03 | \$6,516.00 | \$71,031.03 | 37.0 | 16,522 |
| | Install High Efficiency Hot Water Boilers | No | 0 | 0.0 | 141.1 | \$1,920.32 | \$77,547.03 | \$6,516.00 | \$71,031.03 | 37.0 | 16,522 |
| Domestic Water Heating Upgrade | | | 0 | 0.0 | 77.9 | \$1,060.53 | \$236.61 | \$0.00 | \$236.61 | 0.2 | 9,125 |
| ECM 8 | Install Low-Flow Domestic Hot Water Devices | Yes | 0 | 0.0 | 77.9 | \$1,060.53 | \$236.61 | \$0.00 | \$236.61 | 0.2 | 9,125 |
| Plug Load Equipment Control - Vending Machine | | | 9,671 | 0.0 | 0.0 | \$1,158.51 | \$1,380.00 | \$0.00 | \$1,380.00 | 1.2 | 9,739 |
| ECM 9 | Vending Machine Control | Yes | 9,671 | 0.0 | 0.0 | \$1,158.51 | \$1,380.00 | \$0.00 | \$1,380.00 | 1.2 | 9,739 |
| TOTAL OF EVALUATED MEASURES | | | 440,457 | 117.1 | 219.0 | \$55,744.14 | \$896,610.06 | \$71,437.50 | \$825,172.56 | 14.8 | 469,184 |
| TOTAL OF ALL RECOMMENDED MEASURES | | | 357,685 | 70 | 78 | \$ 43,908.34 | \$ 228,953.84 | \$ 32,745.00 | \$ 196,208.84 | 4.5 | 369,310 |
| TOTAL OF ALL NON_RECOMMENDED MEASURES | | | 82,772 | 47 | 141 | 11,836 | 667,656 | 38,693 | 628,964 | 53.1 | 99,873 |

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Energy Savings Improvement Program - ESIP

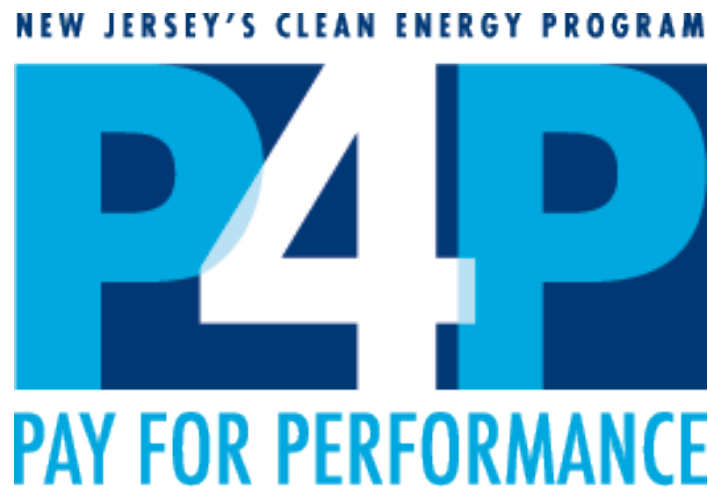


3 Types

Do It Yourself

ESCO

Hybrid



Energy Savings Improvement Program - ESIP



NEW JERSEY'S CLEAN ENERGY PROGRAM



General Steps in Process

RFP – Submit to BPU for approval then advertise

Mandatory Pre-Proposal Meeting/Site Visit

Review Process – Selection of ESCO

Investment Grade Energy Audit

Energy Savings Project Presented

Board Approval

Installation

Third Party Review

New Jersey's Clean Energy Program™

*Overview of Programs for K-12
Schools in New Jersey*

October 23, 2019



NJCEP Background

ADMINISTERED BY

New Jersey Board of Public Utilities' Office of Clean Energy

FUNDING

Societal Benefits Charge (SBC) on utility bill

PROGRAM GOALS

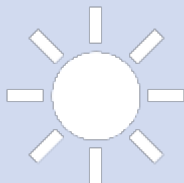
- Education
- Change behavior
- Provide opportunity for ALL NJ residents to reduce energy and lower operating cost
- Protect the environment and lower emissions
- Meet Governor's goal of 100% clean energy by 2050



NJCEP Portfolio of Programs

RENEWABLE ENERGY

- Offshore Wind
- SREC Registration
- Community Solar



SPECIALIZED ENERGY EFFICIENCY

- Community Energy Grants
- State Facility Initiatives
- R&D Energy Tech Hub *
- Workforce Development*



COMMERCIAL & INDUSTRIAL

- Energy Audits
- Energy Efficiency Incentives
- Multifamily*
- High Performance Building Competition*
- Trade Allies



DISTRIBUTED ENERGY RESOURCES

- Combined Heat & Power – Fuel Cells
- Microgrid Development
- Energy Storage*



RESIDENTIAL

- New Construction Homes
- Existing Homes
- Energy Efficient Products
- Trade Allies



** coming soon!*

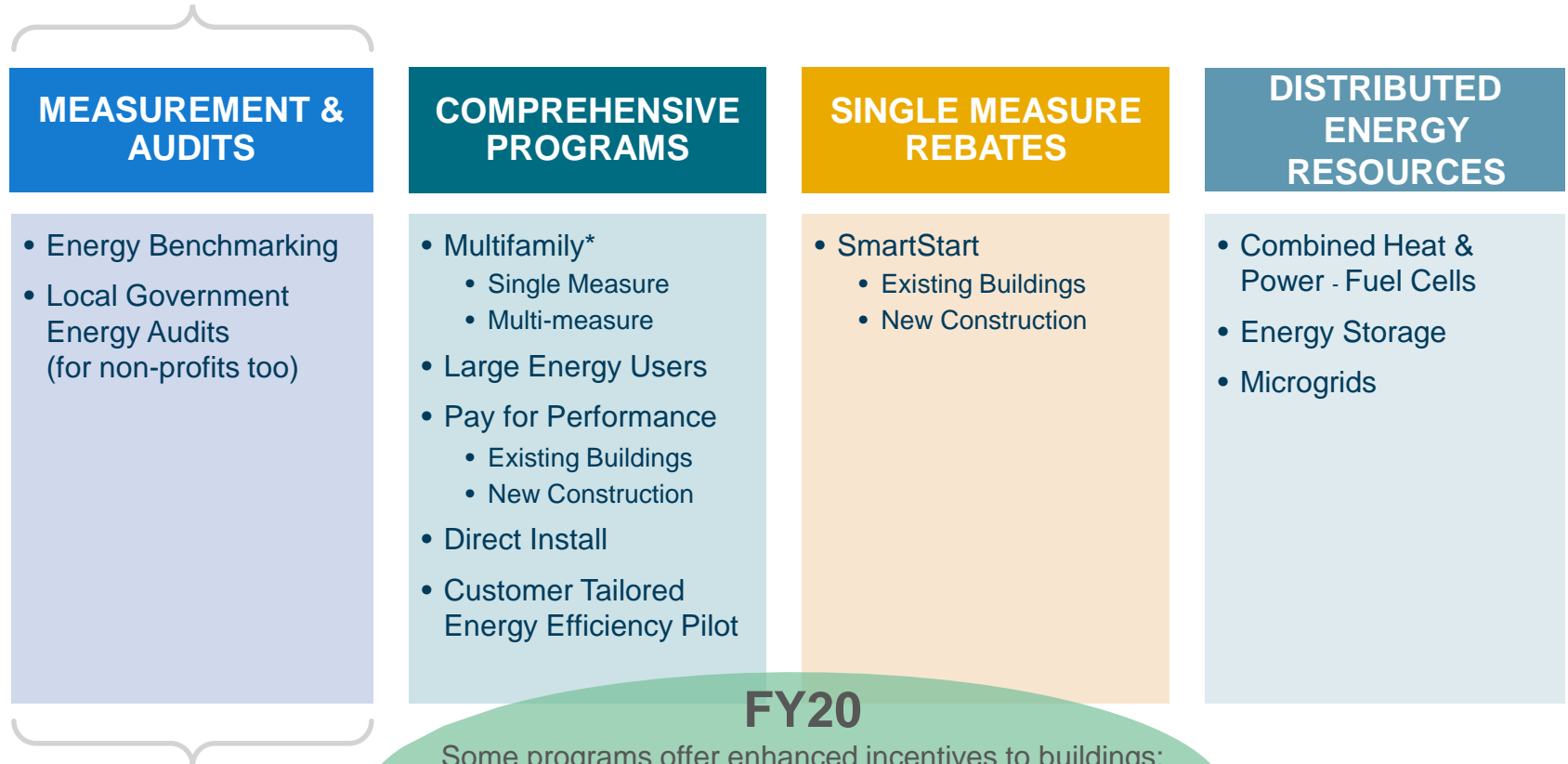


C&I PROGRAMS



C&I Portfolio of Programs

Eligible Sectors: Commercial, Industrial, Government, Schools, Non-Profit, Institutional and Multifamily



** coming soon!*

Definitions: UEZs and OZs

FY20

Some programs offer enhanced incentives to buildings:

- in a **UEZ** or **OZ**
- owned or operated by a **municipality**
- owned or operated by a **K-12 public school**

Press Room | Library | FAQs | Calendar | News

HOME RESIDENTIAL COMMERCIAL INDUSTRIAL, LOCAL GOV & MULTIFAMILY RENEWABLE ENERGY

NEW JERSEY'S CLEAN ENERGY PROGRAM

ABOUT NJCEP

BOARD OF PUBLIC UTILITIES

REBATES AND PROMOTIONS

NJCEP POLICY UPDATE & REQUEST FOR COMMENTS

About New Jersey's Clean Energy Program

New Jersey's Clean Energy Program is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.

Rebate Quicklinks

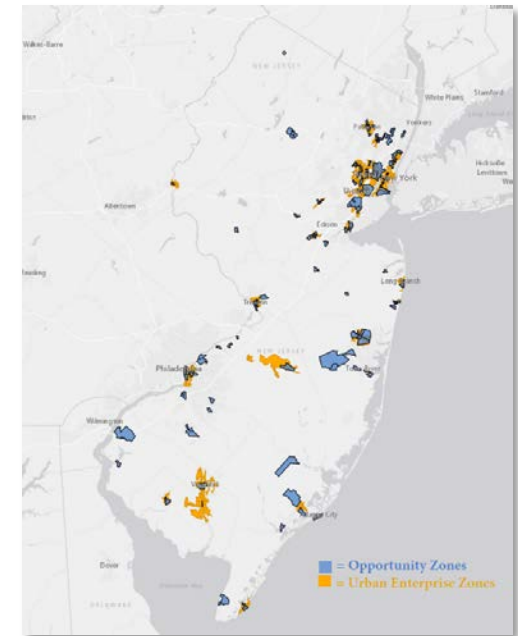
- Appliances: Refrigerator / Water Heater / Clothes Washer / Dryer / More

Program Updates

- Enhanced Rebates Announced

in New Jersey

- Solar Transition Stakeholder Workshops
- Community Solar Energy Pilot Program



| Eligibility Basis | Criteria |
|---|---|
| ➤ Located in an Urban Enterprise Zone (UEZ) | <p>The building where equipment is or will be installed must be located within the bounds of an Urban Enterprise Zone (UEZ). Please follow the steps below to confirm your facility is within the qualifying zone.</p> <p>The building location must be checked against the NJ Community Asset Map.</p> <ol style="list-style-type: none"> 1. Enter the address of your building in the field at the top of the map. 2. Under the Layers menu on the left side of the screen, scroll down to Urban Enterprise Zones and <i>check</i> to enable the layer. 3. Print or save a screenshot of the page to include with your submission. <p>For the avoidance of doubt, companies do not need to become a Certified UEZ Business to be eligible for enhanced incentives from NJCEP.</p> |
| ➤ Located in an Opportunity Zone (OZ) | <p>The building where equipment is or will be installed must be located within the bounds of an Opportunity Zone (OZ). Please follow the steps below to confirm your facility is within the qualifying zone.</p> <p>The building location must be checked against the NJ Community Asset Map.</p> |

[Click here for a link to NJ Community Asset Maps](#)

Local Government Energy Audit

NJCleanEnergy.com/LGEA

MEASUREMENT &
AUDITS

WHO Local Government, New Jersey Colleges and Universities, and 501(c)(3) Non-Profit buildings with an average yearly demand >200kW*

INCLUDES
BENCHMARKING

COST Free

WHY

- Inventory of all energy-consuming equipment and line by line program eligibility, savings and costs
- Comprehensive utility bill analysis
- Facility benchmarking
- Feasibility for solar and combined heat & power

INCENTIVE CAP

- \$100,000 per entity (covers most small to large entities)
- \$300,000 per 501(c)(3) hospital
- \$500,000 per entity interested in ESIP

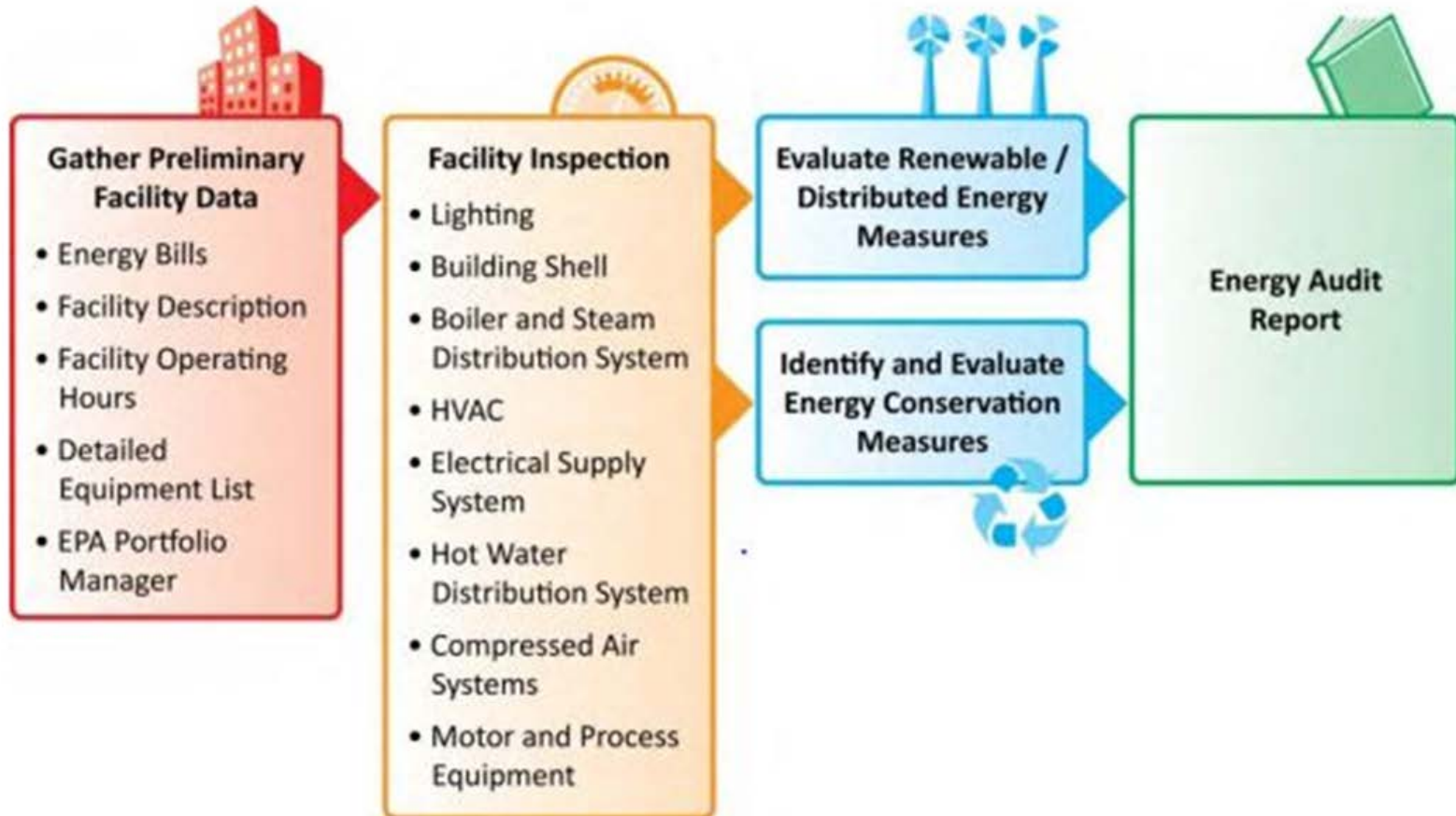
* Inquire about the waivers available to buildings ≤ 200 kW average



Local Government Energy Audit

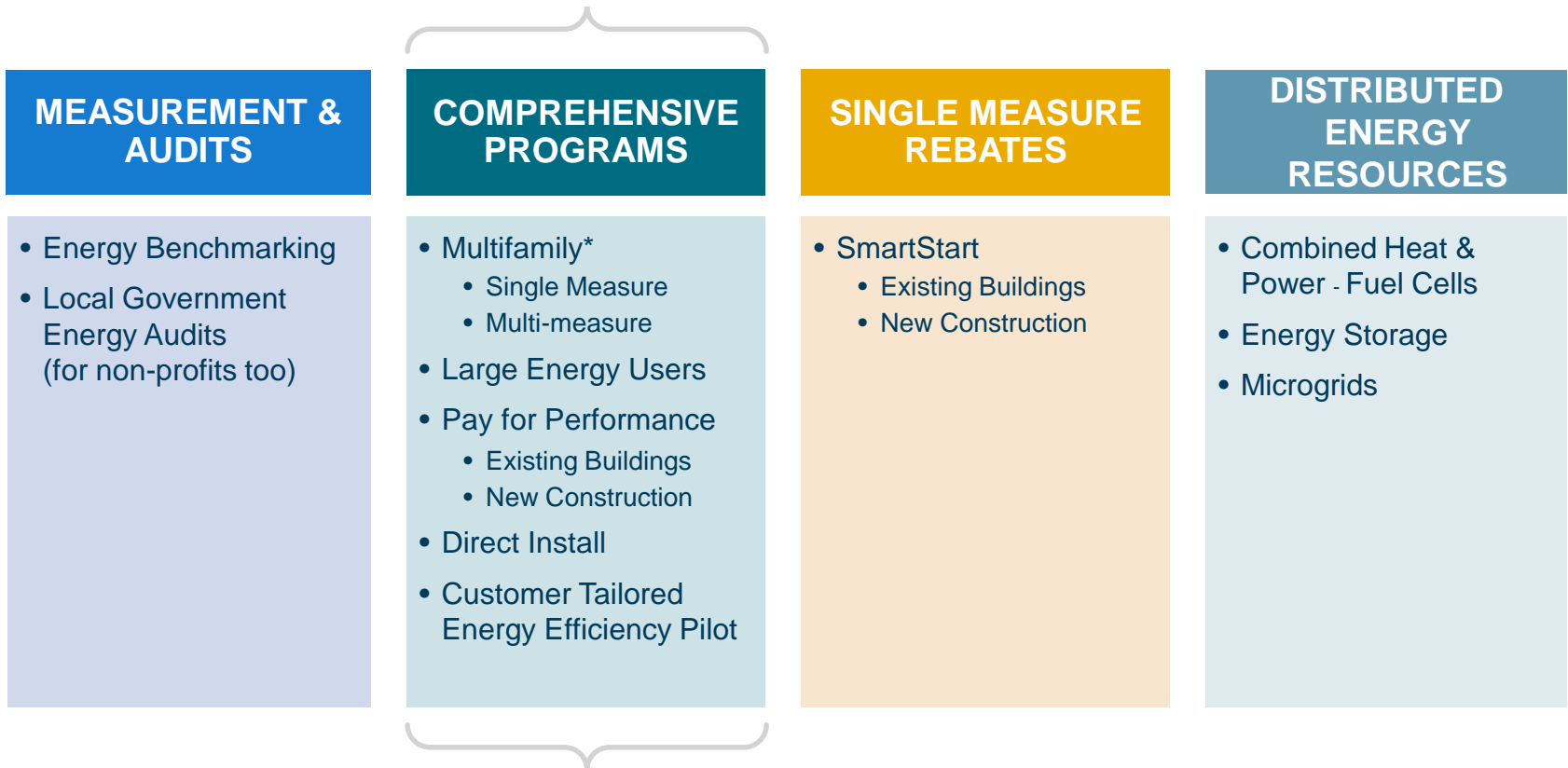
MEASUREMENT &
AUDITS

NJCleanEnergy.com/LGEA



C&I Portfolio of Programs

Eligible Sectors: Commercial, Industrial, Government, Schools, Non-Profit, Institutional and Multifamily

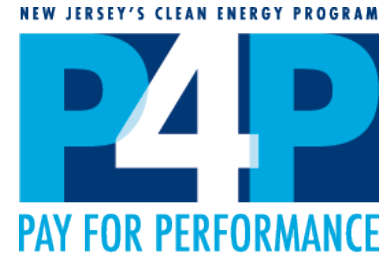


** coming soon!*

Pay for Performance

NJCleanEnergy.com/P4P

COMPREHENSIVE
PROGRAMS



WHO

Large C&I existing buildings or new construction seeking two or more energy efficiency measures with a minimum 15% savings

SIZE TO QUALIFY

Annual peak demand 200 kW+ in the previous year for existing buildings or over 50,000 square feet of planned new construction

ABOUT

A pre-approved Participating Partner will streamline the program and guide users through the program phases

INCENTIVE CAP

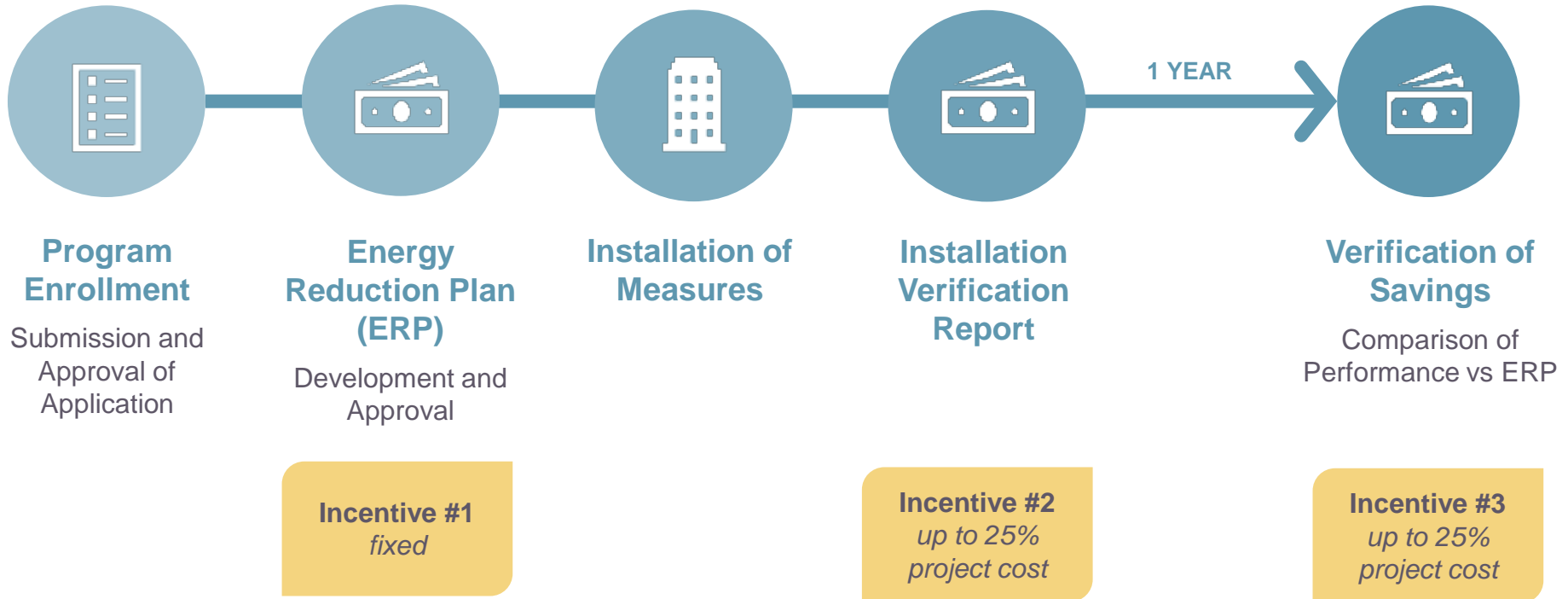
- 50% of project cost (or 80% for UEZ/OZ/ MUNI/K-12 Public Schools) up to \$2M per project / \$4M per entity annually
- Incentive payments #2 and #3 are doubled for UEZ/OZ/ MUNI/K-12 Public Schools



Pay for Performance

NJCleanEnergy.com/P4P

COMPREHENSIVE
PROGRAMS



Direct Install

NJCleanEnergy.com/DI

COMPREHENSIVE
PROGRAMS

WHO

Small to medium sized C&I existing facilities seeking to replace inefficient equipment

SIZE TO QUALIFY

Average annual peak demand <200 kW in the previous 12 months

ABOUT

- A pre-approved regional Participating Contractor will do a walk-through evaluation and guide users through the program phases
- Fast project turnaround time

INCENTIVE CAP

- \$125,000 incentive funding per project/building (\$250K UEZ/OZ/ MUNI/K-12 Public Schools), or
- \$250,000 per entity (\$500K ESIP; \$4M UEZ/OZ/ MUNI/K-12 Public Schools)



Direct Install

NJCleanEnergy.com/DI

COMPREHENSIVE
PROGRAMS

Facilities in Urban Enterprise Zones (UEZ), Opportunity Zones (OZ), municipalities, and K-12 public schools:

INCENTIVE FUNDING

CUSTOMER

Up to **80%** of installed cost is paid directly to the contractor

20% of installed cost

All other eligible facilities:

INCENTIVE FUNDING

CUSTOMER

Up to **70%** of installed cost is paid directly to the contractor

30% of installed cost



Customer Tailored Energy Efficiency Pilot

COMPREHENSIVE PROGRAMS

NJCleanEnergy.com/CTEEP

WHO C&I customers seeking a streamlined/single application for participants submitting for multiple different technology types

SIZE TO QUALIFY N/A

ABOUT

- On site assistance available
- One application form for multiple prescriptive or custom measures
- Utilizes SmartStart Incentives
- Additional technical incentive available to offset soft costs associated with developing and planning custom projects

INCENTIVE CAP Maximum incentive per entity is the lesser of:

- \$250,000 entity cap,
- 50% of eligible project costs, or
- Buy-down to 1-year payback

Up to \$10,000 for technical assistance of custom project evaluation

SAME INCENTIVE VALUES AS SMARTSTART

Customer Tailored Energy Efficiency Pilot

COMPREHENSIVE PROGRAMS

NJCleanEnergy.com/CTEEP

Payment schedule based on program variation:



Energy Efficiency Plan Approval



Installation Complete

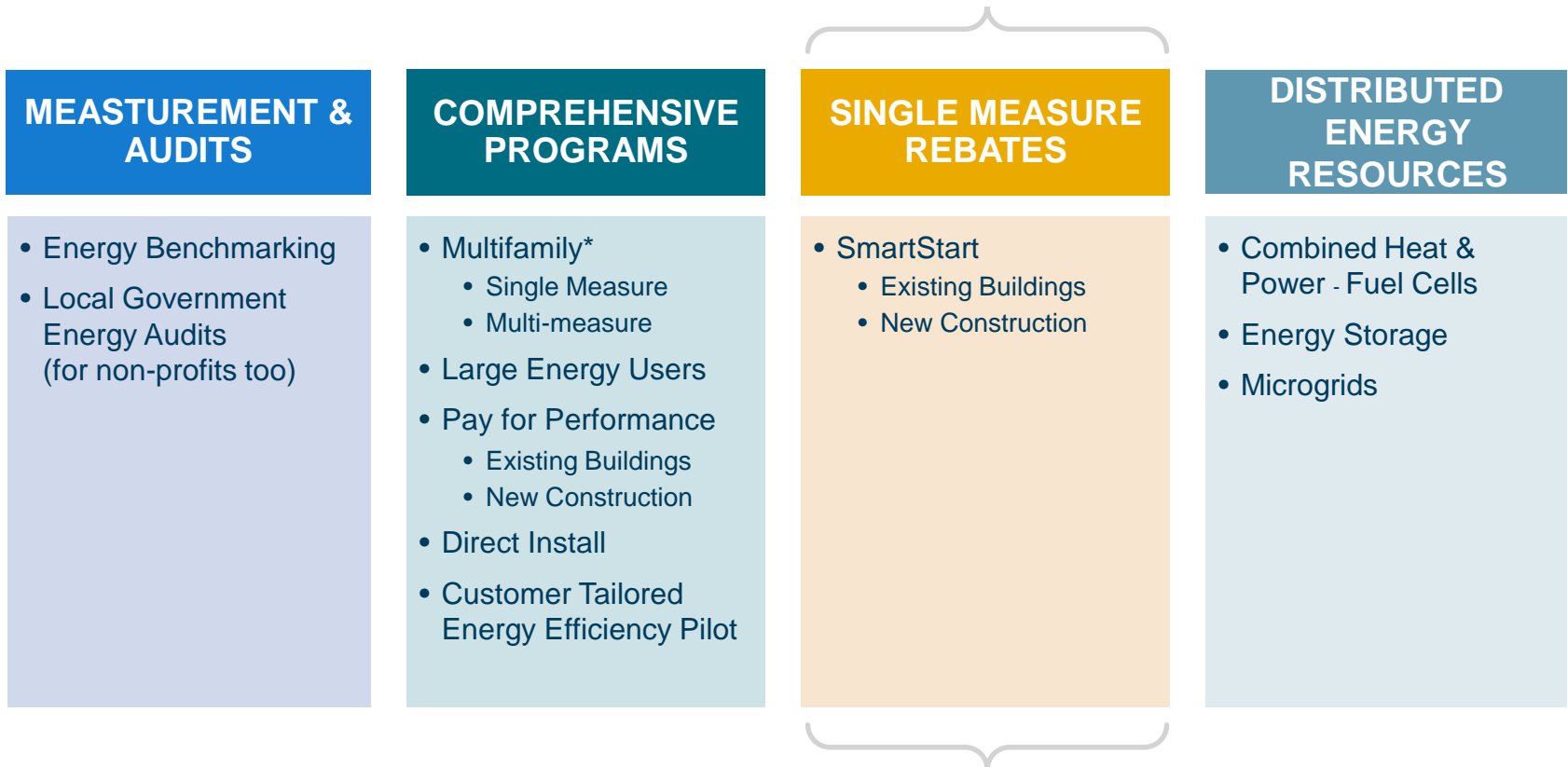


Performance Verification

| | | | |
|---------------------------------|-----|------|-----|
| Technical Assistance (Optional) | 50% | 50% | |
| CTEEP Prescriptive Measures | | 100% | |
| CTEEP Custom Measures | | 90% | 10% |

C&I Portfolio of Programs

Eligible Sectors: Commercial, Industrial, Government, Schools, Non-Profit, Institutional and Multifamily



** coming soon!*

SmartStart

NJCleanEnergy.com/SSB

SINGLE MEASURE
REBATES

WHO

All C&I: Commercial, Industrial, Agricultural, Government, Non-Profit and Institutional customers

SIZE TO QUALIFY

N/A

ABOUT

- Individual high efficiency equipment rebates for new construction, renovation, remodeling, equipment replacement
- Prescriptive and custom designed measures
- Pre-approval required for lighting \geq \$100,000 and all custom measures

INCENTIVE CAP

- Prescriptive: \$500,000 for each electric or gas account
- Custom, lesser of the following:
 - \$0.16/kWh and/or \$1.60/therm saved annually;
 - 50% of incremental installed cost; and
 - Buy-down to 1 year payback based on incremental cost and savings





PRESCRIPTIVE INCENTIVES

- Lighting & Lighting Controls
- Packaged HVAC
- Boilers & Water Heaters
- Chillers
- VFDs
- Food Service
- Refrigeration

Existing buildings
prescriptive only:

**DOUBLE INCENTIVES
FOR OZ/UEZ/ MUNI/
K-12 PUBLIC
SCHOOLS**



CUSTOM INCENTIVES

- New or innovative technologies proven to be cost-effective and not listed as prescriptive
- Projects must have a minimum first year energy savings of 75,000 kWh or 1,500 therms
- Project pre and post inspection required

The Future: C&I Buildings

Coming
Soon!

Local Government Energy Audit

Direct Install

Combined Heat and Power – Fuel Cells

C&I Buildings

Program terms that will no longer be used:

- SmartStart (EB & NC)
 - CTEEP
- Pay for Performance (EB & NC)
 - Large Energy Users



The Future: C&I Buildings

Coming Soon!

During the coming year, several programs will be transitioned to one primary program designed to better facilitate energy efficiency for New Jersey customers

BASE

**NJBASE:
BUILDING & SYSTEMS
EVALUATION**

- *Optional* first step before upgrade paths
- Building-specific technical assistance to guide decision making
- 50/50 cost-share model
- Done by pre-approved contractors



PATH A

**SINGLE MEASURE
PRESCRIPTIVE**

- Rebate structure
- Simplified application, equipment categories, and requirements



PATH B

**MULTI-MEASURE &
CUSTOM**

- Progress payments for completion of ECM types
- Bonus incentives for bundles
- No minimum savings for Custom
- Simplified requirements



PATH C

WHOLE BUILDING

- No minimum size or savings required, but comprehensive scope of work required
- Performance Incentive for *Optional* M&V
- Pre-approved contractors



FINANCING

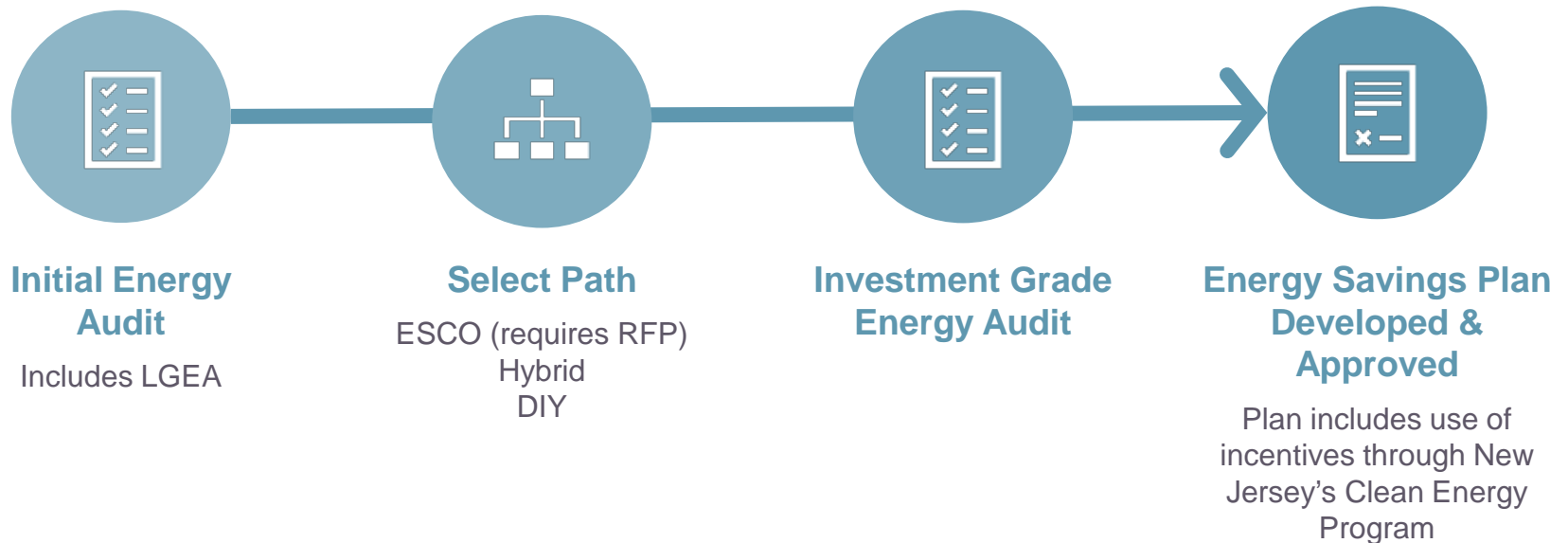


Financing Mechanism: ESIP

ENERGY SAVINGS IMPROVEMENT PROGRAM (ESIP)

- Provides alternative financing for energy savings projects at public institutions
- Administered directly by the BPU
- Value of energy savings leveraged to pay for cost of EE projects over a 15 year contract
- Requires NO new bonding and is outside of capital budget
- Does not count as debt or require voter approval

Financing Mechanism: ESIP



More Information

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VISIT

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THANK YOU



Thank you!

- Michelle Morey and Kelly Stone
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- John Blair
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